



Commercial Services

PRODUCTS & PROGRAMS DESIGNED TO IMPROVE THE BOTTOM LINE.



BILL AUDITING

*Analyze previous
spend to find refunds
& reductions*

50 states



BILL NEGOTIATION

*Lower your rate for
the same service with
AutoPilot*

50 states



ENERGY AUTO- SWITCHING

*Save time and money on
your energy with
AutoPilot*

10 states



ENERGY EFFICIENCY

*Reduce consumption
and save*

50 states

Viv Utility Bill Auditing

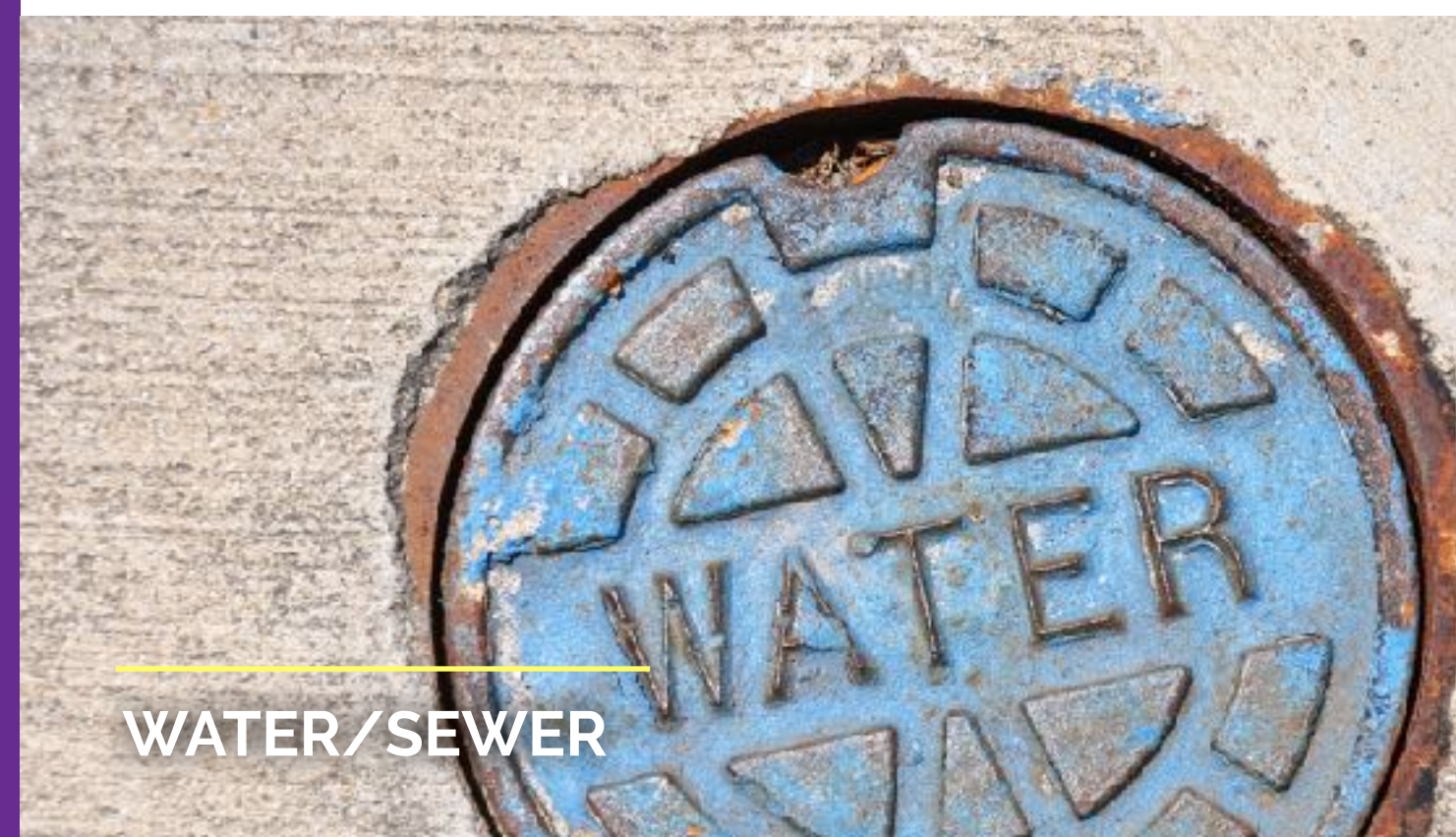
**FIND AND RESOLVE OVERCHARGES AND INACCURACIES.
IMPLEMENT AND RECOVER REFUNDS AND REDUCTIONS.**



NOT-SO-FUN FACT

80% of companies
are overcharged on
utility expenses

- Calculation errors
- Discrepancies
- Errors
- Overcharges





EXISTING PRO MEMBERS

How do most
companies
verify utility
expenses?

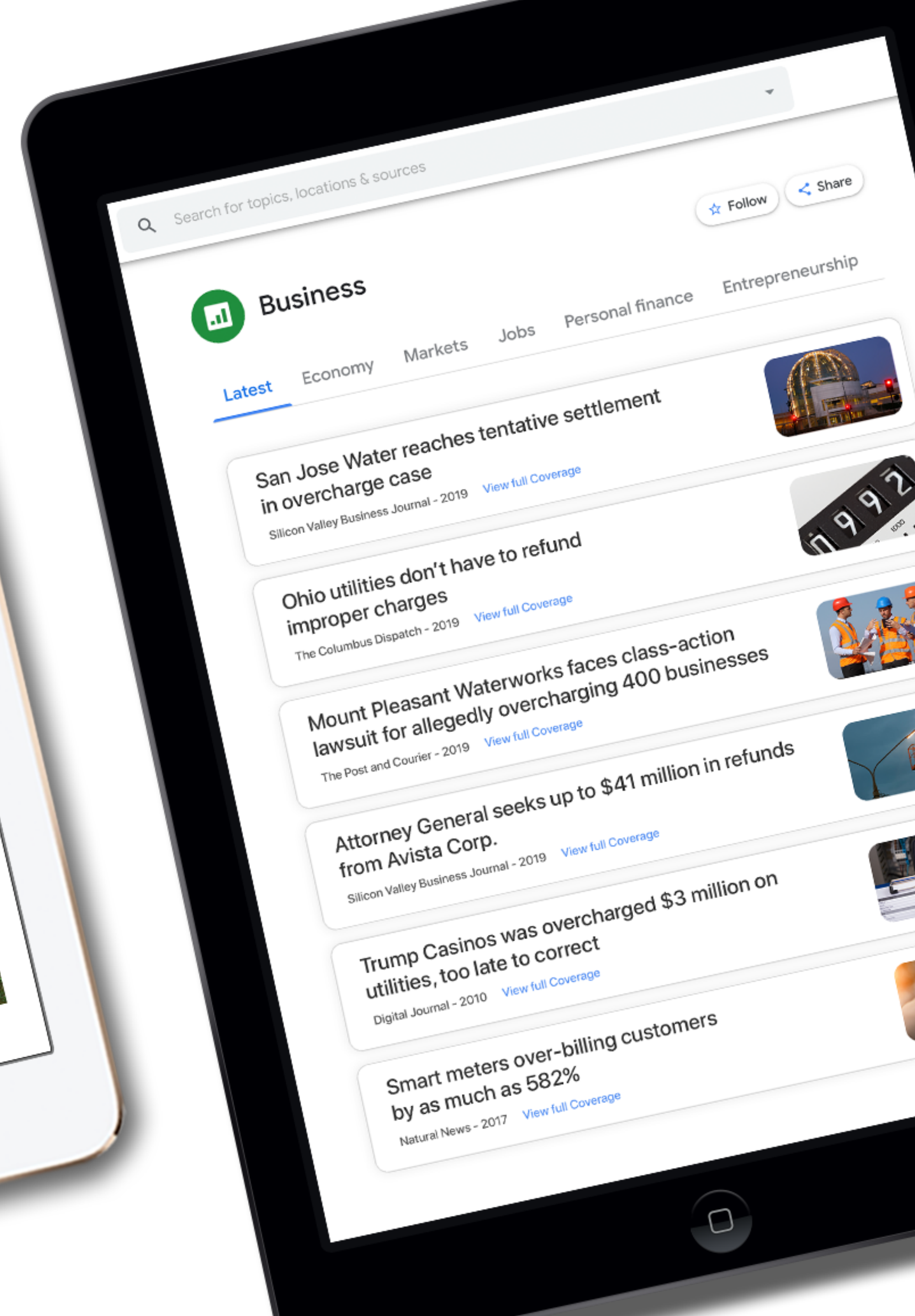
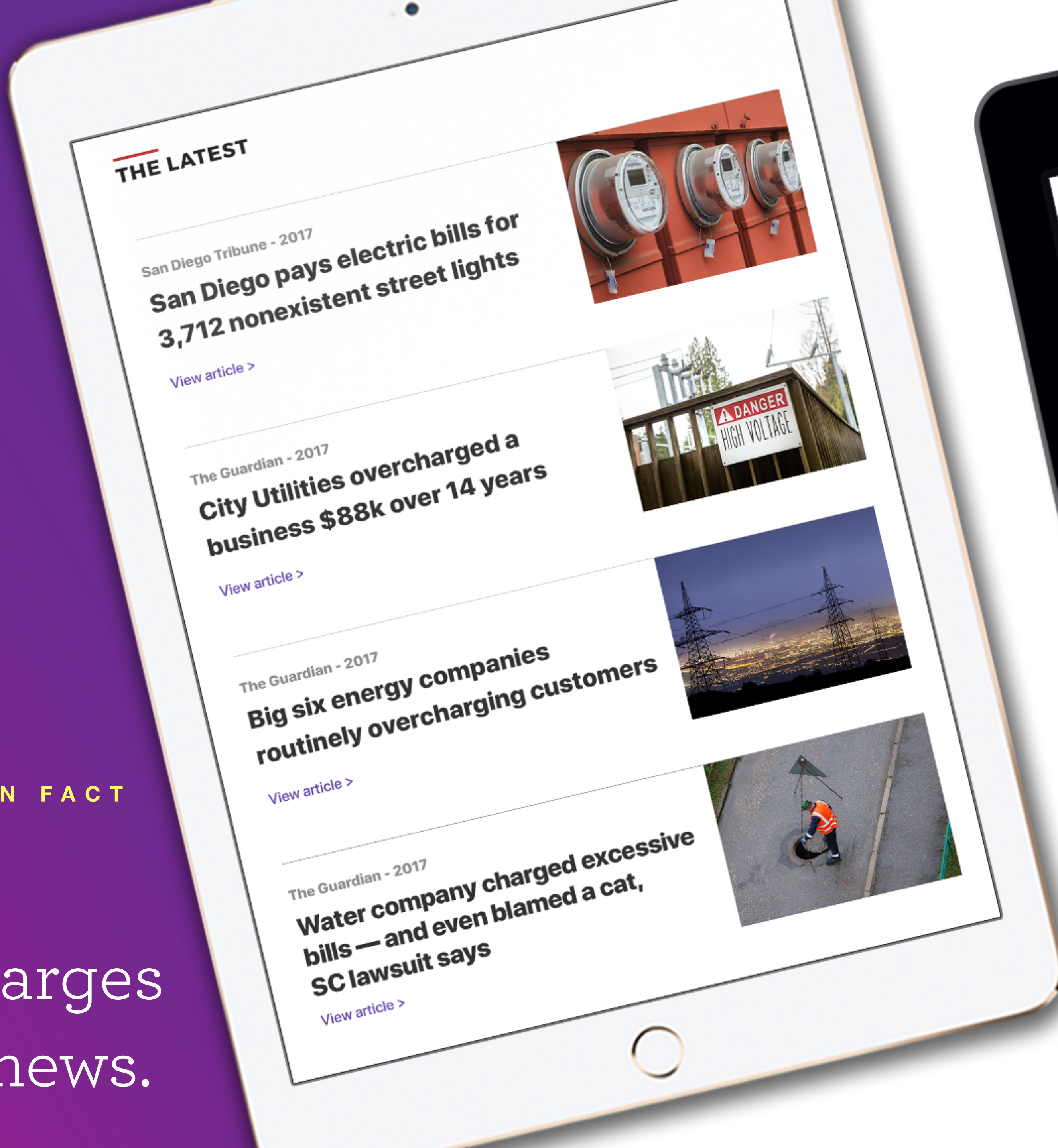


*hmmm
this looks
about right.*



NOT-SO-FUN FACT

Utility
overcharges
in the news.





THE PROBLEM

Utility bills
and regulations
are complex.

- Most utility bills are paid without question
- Bills are coded into Tariffs and USOC Codes
- The burden is on the customer to find and report any billing discrepancies
- The statute of limitation in most states is 36 months

WHAT DOES THIS MEAN?

Don't do it
yourself.

- Hire a qualified,
experienced expert.

Don't wait.

- Every month you wait is
another month your funds
could be lost forever.





THE PROBLEM

What if you could
be certain:

- Your bills are accurate,
- You aren't being overcharged,
- You haven't overpaid in the past, and
- Someone is looking out for you to make sure you don't pay more than you should

Would you use a service that
gave you this certainty?





THE PROBLEM

A utility bill audit from Viv can give you certainty

1. WE VERIFY YOUR UTILITY BILLS

- Electric
- Natural Gas
- Water/Sewer/Trash
- Telecommunications, Cellular, Internet

2. WE OBTAIN REFUNDS IF YOU'VE OVERPAID

3. WE IMPLEMENT REDUCTIONS FOR ONGOING BILLS



No risk. No obligation. Contingency-based service. Pay nothing unless we are successful in finding you refunds and reductions.



ABOUT OUR AUDITING TEAM

More than 60 years experience

More than 10,000 audits performed in 48 states, Canada and Mexico

Audited virtually every industry

INDUSTRIES WE SERVE



Manufacturing



Education



Government



Hospice



Hotels / Motels



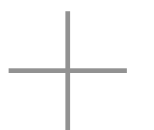
Restaurants



Non-profits



Churches



And more!



WE VALUE YOUR TIME AND YOUR MONEY!

A simple and hassle-free process

No risk. No obligation. Contingency-based service. Pay nothing unless we are successful in finding you refunds and reductions.



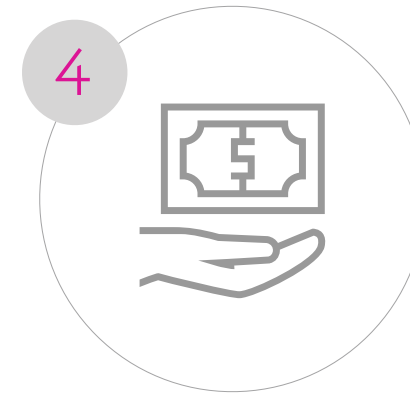
Provide us with an agreement and copies of your bills



We'll go to work auditing and reviewing every line item of your bills



Within 6-8 weeks you'll receive a detailed summary and implementation proposal



With your permission, we'll implement refunds and ongoing reductions



We collect our fees, only when you've saved!



OUR FEES

We only make money when we are successfully saving you some of yours - it's a win-win!

- Viv does not charge you anything up front. Our comprehensive, detailed audit is truly a no-risk, no-obligation, 100% contingency based service.
- We split any refunds we successfully obtain for you—50/50.
- We split any ongoing reductions we implement and maintain for you for 24 months—50/50. After 24 months, you keep the benefit of the cost reductions forever!



There's no easier way to reduce your expenses.
Your worse-case scenario with Viv is that we confirm after an audit that you are not being overcharged — and you pay nothing for this peace of mind!



WHY VIV?

Top-notch service with a focus on YOUR business:

Impact your bottom line!

Our findings are true and uncontested findings that add directly to your bottom line.

It's up to you!

After our audit, we are only compensated on what you decide to move forward with.

No risk!

If we do not find any refunds or reductions, there is no charge to you. This means your worst-case scenario is confirmation you are not being overcharged!

Ongoing certainty!

We will continue to monitor your bills to verify that your refunds / credits have been implemented.

Maximize your results!

Viv is thorough and our audit team looks for opportunities to obtain refunds for bills you've already overpaid on AND ongoing opportunities for reductions by removing unnecessary charges.

Multiple options maximizes your results.

Comprehensive commercial cost-cutting services



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Electric
Natural Gas
Telecommunications
Water/Sewer
Trash/Refuse
Cellular
Internet

*Analyze previous spend to
find refunds & reductions*

50 states



BILL NEGOTIATION

Telecom
Cellular
Internet
Satellite Radio
Security
Waste Management
Pest Control
Water Delivery
Payroll Services

*Lower your rate for the
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HVACs
Coolers
Freezers

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 <div> <div>COMMERCIAL COST</div> <div>REDUCTION SERVICES</div> </div>	Utility Bill Auditing	AutoPilot: Energy Auto-Switching	AutoPilot: Bill Negotiation	Energy Efficiency
BILL CATEGORIES WE CAN LOWER				
Energy - supply portion	✓	✓		✓
Energy - regulated transmission & delivery portion	✓			✓
Natural Gas	✓			
Sewer	✓			
Water	✓			
Waste Management	✓		✓	
Telecom (Internet, Cellular, Cable - single service or bundled)	✓		✓	
Bottled Water Delivery			✓	
Storage Units			✓	
Newspaper./ Magazine Subscriptions			✓	
Payroll Services			✓	
Web Services			✓	
Office Equipment Leases			✓	
Shipping - DHL / FedEx			✓	
Advertising / Marketing			✓	
Propane Delivery			✓	
Miscellaneous business services (Uniform Rental, Pest Control, Porta-Potty, etc.)			✓	
ELIGIBILITY REQUIREMENTS				
Locations available	50 states	10 states CT, IL, MA, MD, NH, NJ, NY, OH, PA, RI	50 states	50 states
Business size eligibility	\$100k total annual utility spend	No minimum or maximum	No minimum or maximum	No min. for direct purchase \$25k deal size for pilot
COMMERCIAL SERVICES				